

SBA/GCBD/GC/Area VI: Where Are We Headed?

DODWRC General Membership Meeting

March 8, 2017

Glendale, CA

By: Nicholas L. Manalisay

Area Director for

GC-Area Office VI

U.S. Small Business Administration (SBA)

- Who We Are
- What We Do
- Area of Responsibility (AOR)
- Area Office VI Priorities
- Questions

SBA Administrator Ms. Linda McMahon



- Sworn in on February 14, 2017

SBA Chief of Staff

Ms. Mary Anne Bradfield



- Rejoins SBA
- Comes to SBA from ADS Corp supporting the National Guard Bureau Joint Staff

Government Contracting & Business Development (GCBD)

- Acting AA: Mr. John Klein/OGC
- Deputy: Ms. Jackie Robinson-Burnette
- Programs:
 - Business Development (BD) Programs
 - 8(a) BD Program
 - Acting Director: Mr. Ajoy Sinha
 - All Small Mentor-Protégé Program (ASMPP)
 - Director: Ms. Holly Schick
 - HUBZone
 - Director: Ms. Mariana Pardo
 - Government Contracting (GC)

Government Contracting (GC) Programs

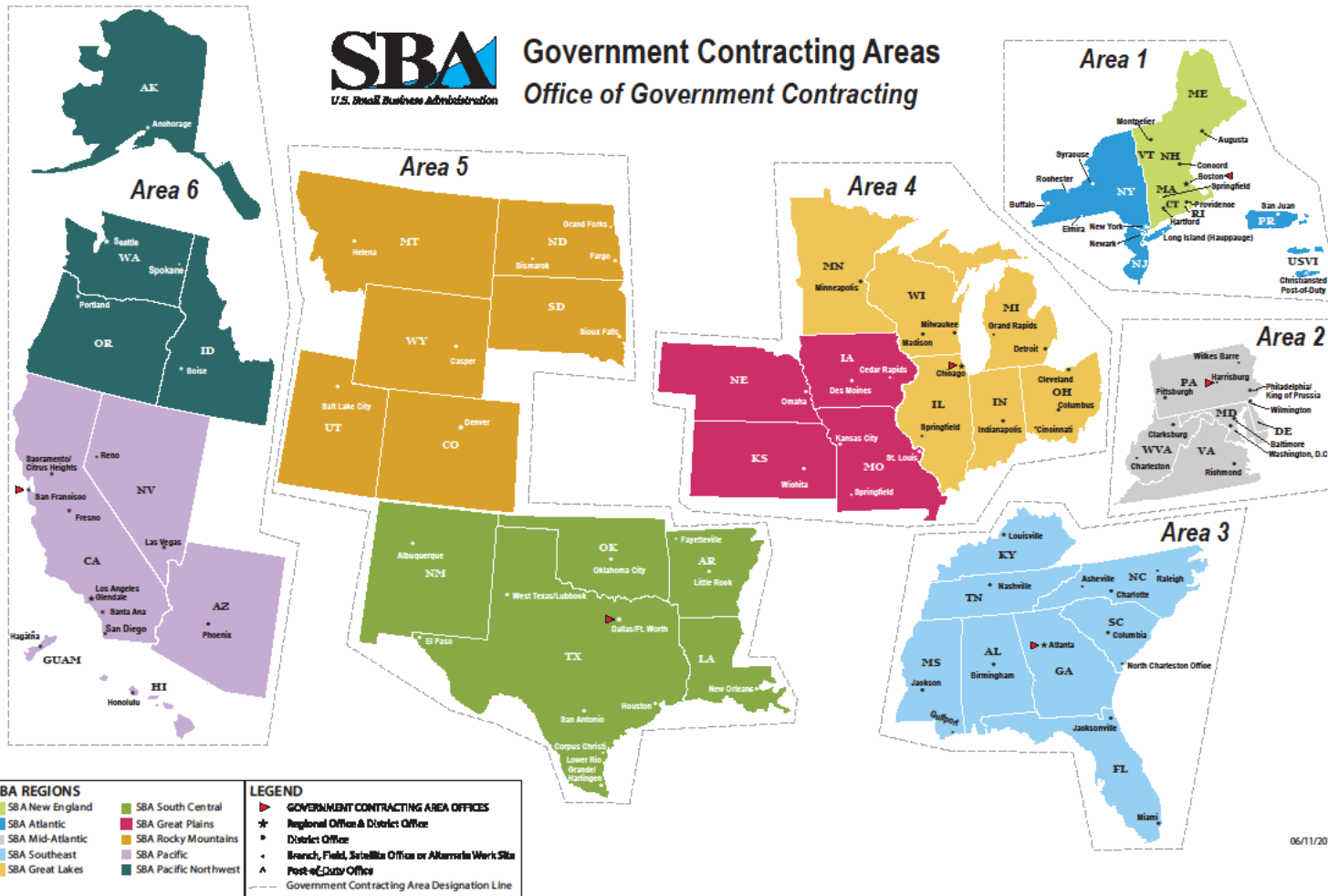
- Director: Mr. Sean Crean
- Acting Deputy: Mr. David Loines
- Programs:
 - Prime Contracts; PM – Val Coleman
 - PCRs (Area VI: Aaron Parra)
 - Subcontracting Assistance; PM – Angela Terry
 - CMRs (Area VI: Marina Laverdy)
 - Certificate of Competency (COC)
 - Size Program; PM – Khem Sharma
 - ED/WOSB Federal Contract Program; PM – Amy Kim
 - SDVOSB Procurement Program
 - Office of Natural Resource Sales (Timber); PM – Mr. Loines

Area Office VI

- Implement GC Programs at local level
- SBA Regions 9 & 10
 - Includes 8 States, Guam & Pacific Territories
 - Service 14 District Offices
 - Region 9: 10
 - Region 10: 4



Government Contracting Areas Office of Government Contracting



FY 2017 Area Office VI Priorities

- Surveillance Reviews
- Procurement Scorecard:
 - HUBZone
- All Small Mentor-Protégé Program (ASMPP)
- Subcontracting Assistance

Questions?

Contact Info

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