

SBA Update for DODWRC Training

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SBA Administrator Linda McMahon

▶ **Deputy Administrator Confirmed**

- Senate confirmed Rear Admiral Althea Coetzee as the new SBA Deputy Administrator.

▶ **Regional Administrator for Region IX Named**

- Michael Vallante
 - Arizona, California, Guam, Hawaii and Nevada

▶ **Administrator Appoints Four New Associate Administrators**

- Robb Wong, Office of Government Contracting and Business Development;
- Peter Cazamias, Office of International Trade;
- Allen Gutierrez, Office of Entrepreneurial Development; and
- Michael Hershey, Office of Congressional and Legislative Affairs.

SBA Administrator Linda McMahon

- **SBA Ignite Tour**
 - National outreach campaign to over 60 cities aims to listen, educate and advocate for small businesses and entrepreneurs
- **White House Listening Session**
 - Participated with President Trump and Ivanka Trump in White House listening session with about 40 small business owners to celebrate the SBA's 64th anniversary and reiterate the Administration's strong commitment to American small businesses.

SBA Administrator Linda McMahon

▶ SBA Reorganization

- SBA senior executives and volunteers studied specific areas where SBA can improve. The end result was nine recommendations to the Administrator that follow her theme of “what is small business belongs with the small business administration.”
- Recommendations approved by the President’s Management Council, congressional committees and the union.
 - No one at the agency will lose their job
 - Focus on how to make it a better agency

▶ New Motto

- SBA: Effective, Efficient and Accessible

Federal Agency Contracting Goals FY 2016

- ▶ **For the fourth straight year, the federal government surpassed its small business procurement goals in fiscal year 2016.**
 - Federal agencies have intensified their outreach to small businesses
 - 24.34 percent in federal contract dollars awarded
 - \$99.96 billion awarded to small business

Proposed Regulations

- ▶ **SBA circulating proposed regulations to implement changes from NDAA 2016 and 2017 and the Rise After Disaster Act (Rise Act) of 2015.**
 - Currently in internal clearance → OMB → Federal Register as a Proposed Rule (comment period)
 - Regulations will -
 - Make changes to the Limitation on Subcontracting (LOS) Rule
 - Make changes to Subcontracting Regulations
 - Make Small Businesses located in federally declared disaster areas eligible for set-asides.

HUBZone Program

- ▶ **SBA has launched a new HUBZone map**
 - <https://maps.certify.sba.gov/hubzone/map#center=39.828200,-98.579500&zoom=5>
 - The first step in the modernization effort of SBA's federal contracting programs.
 - Helps small businesses in urban and rural communities determine if they are eligible for participation in HUBZone program.
 - Features the latest HUBZone designations, "Qualified Disaster Areas" and new features to improve usability and assist with HUBZone address assertions.

HUBZone Program

- ▶ **H.R. 3294, the HUBZone Unification and Business Stability Act of 2017**
 - Introduced on July 19, 2017 by Rep. Nydia Velasquez (D-NY)
 - Referred to House Small Business Committee
 - Proposes changes to the Program that are intended to reduce certification timelines, stabilize the program, and collect and report on performance metrics to measure program success.

Size Standards

- ▶ **Adoption of 2017 North American Industry Classification System (NAICS) for Size Standards**
 - Proposed rule issued to amend SBA's small business size regulations to incorporate NAICS revision for 2017 ("NAICS 2017"), into the table of small business size standards.
 - NAICS 2017 created 21 new industries by reclassifying, combining, or splitting 29 existing industries.

Size Standards

- ▶ SBA's proposed size standards for these 21 new industries have resulted in an increase to size standards for six NAICS 2012 industries and a portion of one industry, a decrease to size standards for two, and a change in the size standards measure from average annual receipts to number of employees for one. There is no change in size standards for twenty industries and a portion of one industry.
- ▶ Updated table of size standards will be adopted effective October 1, 2017.
- ▶ Should continue to use “old” NAICS (2012) until effective date of new regulations
- ▶ Comment period closed on June 19, 2017. See 82 Fed. Reg. 18253

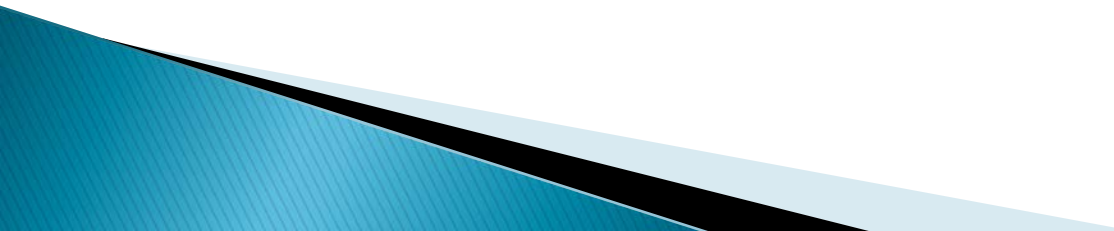
Small Business Committee Proposed Changes to SBA

- ▶ **The House Small Business Committee approved five pieces of legislation to amend the Small Business Act and the Small Business Investment Act:**
 - H.R. 2763 - reinforces SBA reporting requirements of the Small Business Innovation Research (SBIR) and Small Business Technology Transfer Programs (STTR).
 - H.R. 2594 - ensures small business federal contractors get paid sooner on change orders by requiring federal agencies to make interim partial payments to contractors.

Small Business Committee Proposed Changes to SBA

- ▶ H.R. 2333 - increases the amount of capital made available to small business investment companies ("SBIC").
- ▶ H.R. 2364 - increases the amount that financial institutions may invest in SBICs.
- ▶ H.R. 2056 - will raise the microloan lending limit from \$5 million to \$6 million and provide flexibility to the 25/75 rule, which restricts the amount of pre-loan technical assistance a microloan intermediary can offer to its small business

All Small Mentor Protégé Program

- ▶ 260 Mentor Protégé Agreements (MPA) have been approved since open for business
 - ▶ SBA receives 16–20 MPA applications per week on average
 - ▶ Average MPA processing time is 12–18 days upon receipt of a complete application
 - ▶ SBA is looking to eventually merge the All Small Mentor Protégé Program (ASMPP) with the 8(a) Mentor Protégé Program.
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Contact Information

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